



NASA SUPPLY CHAIN 2012 CONFERENCE

***PROJECT MANAGEMENT AND PRODUCT QUALITY IN
LEAN ORGANIZATIONS***

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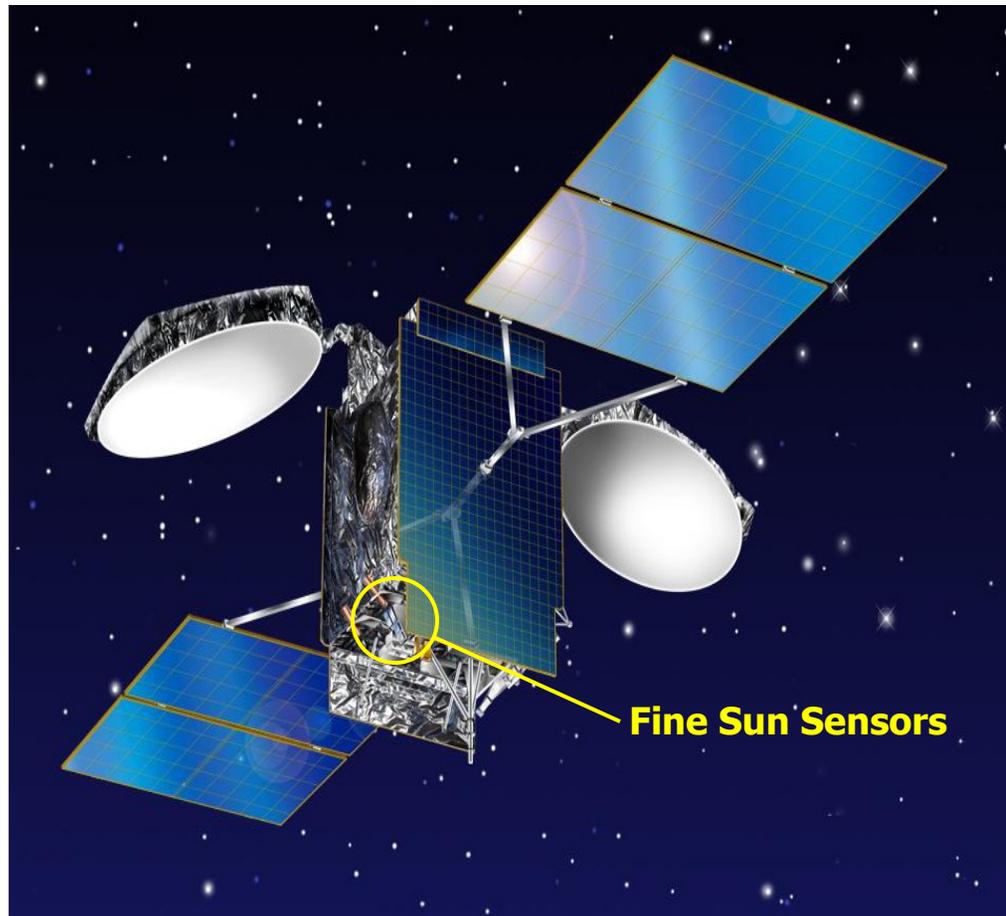
669 Forest Street

Marlborough, Massachusetts

- Established 1957, Privately Held, a Small Business
- World Leader in two “niche” Markets
 - Sun Sensors for Space Applications
 - Gaging Machines for the Automotive Industry: measure camshafts, crankshafts to sub micron tolerances



- 130 Employees at Marlborough Facility, <40 in Aerospace Division



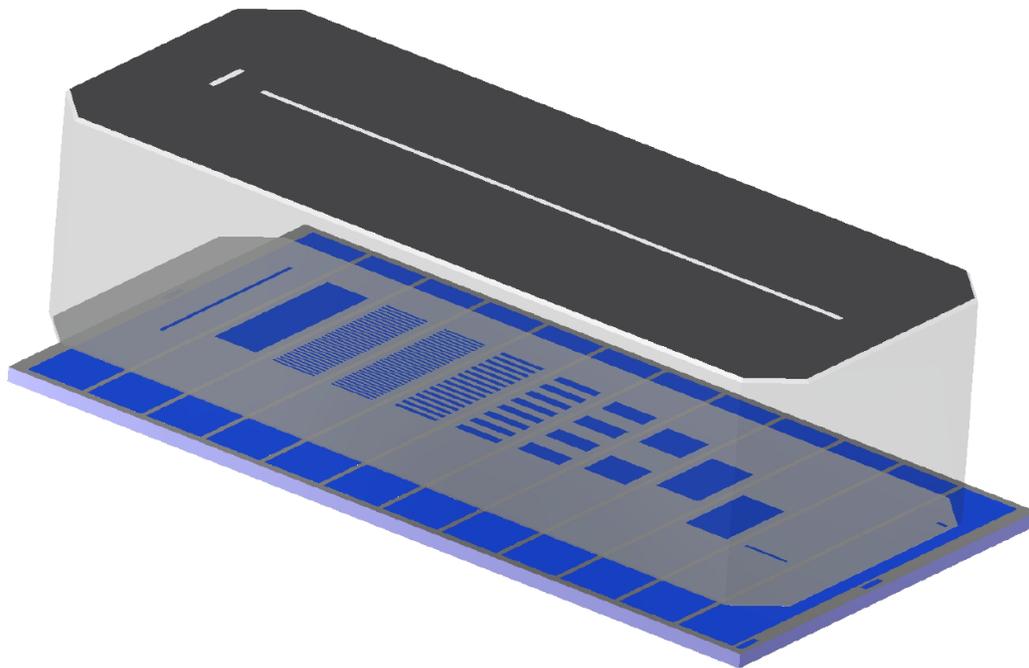
• *Spacecraft Attitude Control*

• *Instrument Pointing*

• *Solar Array Pointing*



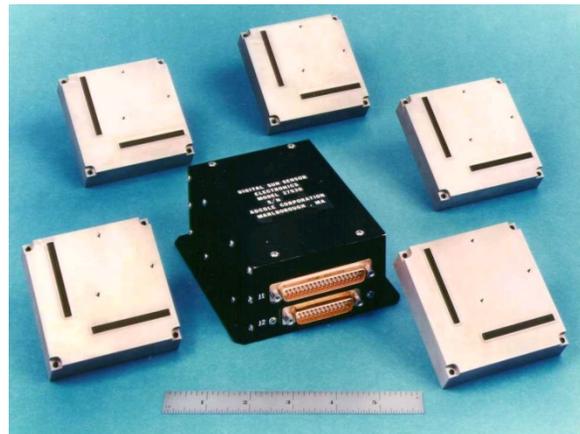
- The Sun Sensor Head consists of patterned optics which modulate the incident sunlight, and multisegment solar cells which convert the incident illumination into a short circuit current.



Simplicity of optical design provides high reliability and is tolerant of extreme radiation and thermal environments



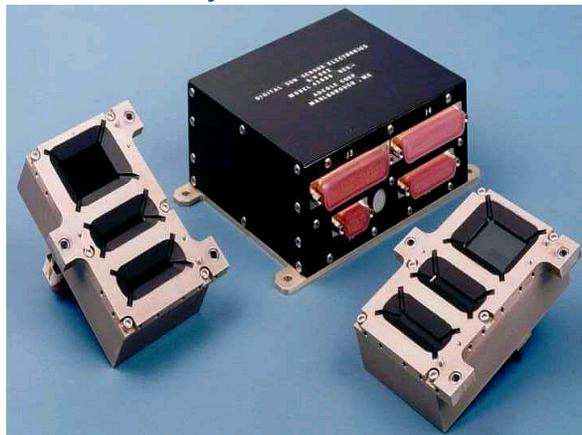
analog sun sensor - wide FOV
low accuracy



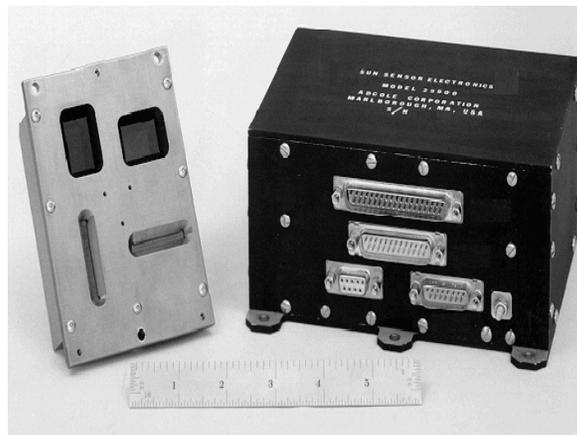
digital sun sensor - wide FOV
moderate accuracy



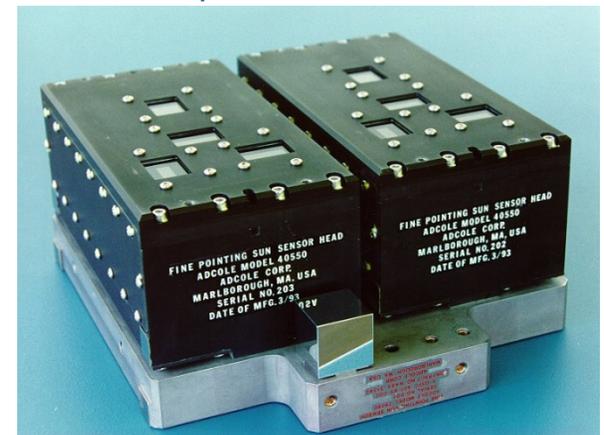
spinning sun sensor for spin-
stabilized spacecraft



fine sun sensor – wide FOV
high accuracy



2 axis fine sun sensor – wide FOV
high accuracy



fine pointing sun sensor – narrow
FOV, very high accuracy



- **MARS MISSIONS:**

- MARS SURVEYOR

- MARS PATHFINDER

- MRO

- MARS EXPLORATION
ROVERS**

- MARS SCIENCE LAB**

- MAVEN**

- **OTHER INTERPLANETARY MISSIONS:**

- CASSINI TO SATURN

- **MESSENGER TO
MERCURY**

- **NEW HORIZONS TO
PLUTO**

- **JUNO TO JUPITER**

- **NASA SCIENTIFIC SATELLITES:**

- NUMEROUS INCLUDING:

- IUE, EOS, GRO, EUVE, SOLAR
MAX, TOPEX, MAGSAT, ERBS,
SMEX, COBE, SOHO, SORCE, XTE,
CHANDRA, TRMM, ST-5, LRO/
LCROSS, THEMIS, **SDO, STEREO,**
RBSP, GRAIL, GPM

- **WEATHER/DATA SATELLITES:**

- TIROS/DMSP

- TDRSS**

- GOES**



- US Commercial Communication Satellites
 - Always schedule and price critical, require maximum use of standard documentation, little or no non recurring effort

- NASA/JPL
 - Current Programs include **MMS, GOES, TDRSS, SMAP, SOLAR PROBE PLUS**
 - Typically have unique operational and/or environmental requirements driving significant design modifications

- US Military
 - GPS, AEHF, SBIRS, etc
 - Typically have significant analysis and documentation requirements plus unique survivability requirements

- Foreign: Commercial, JAXA, etc.
 - Communication restrictions, ITAR compliance, US vs Non US Derived programmatic requirements



Adcole's Goal on Every Program is to be the supplier that our customer does not have to worry about.

- Keep it Simple
- Personal Responsibility
 - Typical of many small companies, successful management is more dependent on people than on management procedures or templates
- Responsiveness:
 - Positive long term relationships with customers are built on a day by day basis.



- Most programs ultimately have the same key areas critical to successful implementation:
 - Design/Analysis
 - EEE Parts, and Materials and Processes: Compliance to Program Requirements
 - Manufacturing: Workmanship Standards, Program Unique Requirements, etc
 - Testing: Compliance/Verification of imposed requirements



- Philosophy: No Bid or push back on Plans such as Reliability Plan, Producibility Plan, Management Plans, etc. Emphasize analyses.

- Key analyses done on all programs:
 - Worst Case Analysis
 - Radiation/Survivability Analysis
 - Part Stress Analysis
 - Reliability Analysis
 - EMC Assessment
 - FMECA
 - Mission Unique Analyses: Planetary Albedo, Thermal Analyses/Models, etc.

- Teamwork: Take advantage of experienced workforce to optimize design for manufacture and testability.
 - Inputs from inspectors, assembly and test techs on all new designs



- Design Philosophy: Maximize use of rad hard SMD Level V or JANS parts, avoid hybrids whenever possible
- Identify non standard SCD parts in proposal phase and offer most attractive pricing based on use of existing part specifications-justify via flight heritage
- EEE Part Program Plan: For each program, Adcole creates one document in a standard format:
 - Defines As-Procured P/N, Procurement Spec, MFR, post receipt processing such as DPA, Rad Testing, XRF Testing, unique parameter screening, etc
 - Require Customer Approval
 - Incoming Inspection will only release parts to stock that meet all requirements of this document.



- Assigned QA Engineer responsible for all phases of program from RFP/Proposal to hardware delivery
- Use Adcole AS9100 QA Manual with compliance matrix as QA Program Plan
- Each deliverable hardware item (Sensor Head or Electronics unit) has a unique “Manufacturing, Inspection and Test Flow Plan”
 - Includes all program unique requirements: MIPs, Photos, special inspections, XRF testing, etc.
 - Reviewed in detail “face to face” with customer at PDR/CDR/MRR.
 - All routing tags and build paperwork is generated from the approved Flow Plan.



- Keep it simple: Smaller but understandable schedules are more effective than overly complicated presentations that are difficult to follow or understand
- Risk Management is inherent in good program management and status communications with customer. At Adcole, it is not a separate entity or function.
- There is no substitute for open communication with the customer.
 - Many programs are scheduled serially through our assembly and test areas. A delay on Program A can directly affect Program B. Best way to deal with this is to have a relationship where customer can be open about “real need”, and Adcole can be open about “big picture” of all programs competing for same internal resources.



- Requirements for Compliance Verification:
 - Documenting Compliance to the Sun Sensor Product Specification and all direct requirements is standard and no problem.
 - With “DOORS” and similar databases, 100% of applicable spacecraft level requirements can now be linked to subcontractor requirements
 - Providing “evidence of verification” for every requirement regardless of whether it is significant or not is an expensive and time consuming effort.



- Small Companies: Culture and people are critical. Stability of the work force is a good indicator of the health of the organization.
- Typically have very good depth of knowledge, not as good breadth of knowledge compared to larger organizations
- Small organizations should be more responsive and flexible than large organizations
- Lean management is a way of life due to lack of large support staffs